

ALAIN LANGIS 53 Albatros street, Quebec City, Quebec, Canada, G2A 4E8

Phone: (581) 988-9002 (Cell & Home)
Language: Bilingual: French & English

E-mail: langis.alain@gmail.com
(Mandarin & Spanish - basic)

Strength: Analytic, Developer, Organiser, Maximize the strength of the team, Gatherer, Solver, Tenacity.

Complete Leader: Business development – Operations – Engineering – Installation – Service – RH – IT – P&L – Budget, Finance. Committees: Management, Improvement, Due Diligent, Acquisition, KPI-Dashboard, Sales.

Mix Markets: Foods, Chemical, Construction Maritime – Residential – Multi family- Commercial – Institutional. Plastics, Metal forms, Glasses, Aluminum, Petroleum, Big boxes, B2B, North America...

Types: With Process, Multi-sites, Multi-tasks, Factories, Field, Call center, Sales Network, Sense of urgency.

PROFESSIONAL EXPERIENCES

Vice President, Operations & engineering

Stekar system, Beauceville, Quebec 2018-2019 (Contract)

Business: Design, engineering, production, building envelop installation. / Quebec, Maritime
Clients: Multi-Family, commercial, industrial, warehouse, institutional, builder.
Management: Estimation, sales, P&L, engineering, R&D, procurement, production, logistic, installation, projects managers. Committees; management, improvement, schedule, budget, finance, business development, strategic actions

Plus, Value: Re-engineering of operations, processes factory & engineering and project management
Accelerate the output of drawings (IT tools) and validation system.
Close mandates during a major financial crisis.

Vice President, Operations & Engineering / GM Quebec

Gamma Windows & Walls / L'Ange-Gardien, QC. 2013-2018

Business: Design, engineering, production, building envelop installation. / Canada & USA & UK.
Clients: Tower, condo, hotel, commercial, industrial, institutional, Museum, Casino, B2B
Management: Estimation, design, laboratory R&D, engineering, procurement, planning, production, logistic, construction field, and contractual relations with clients and architects. P&L Operations with KPI.
Contract management, execution, schedule, budget, finance, P&L and KPI per contract.

Plus, Value: Improvement of process, Lean, quality QC-AQ, factory and field, procurement, logistic, estimation, KPI...
Build factory expansion.

Vice President, Executive (Holding)

Atis Group / Head Office / Longueuil, QC. 2007-2013

President & GM. Allied Windows, Langley. BC 2011-2013
General Manager Melco-Plastimont-Vimat / Terrebonne, QC. 2007-2011
President & GM. Solarcan / Longueuil, QC. 2007-2011

Business: 6 Windows and doors factories – 1 call center (tele-marketing) – Stores Network
Clients: B2B, builders, homeowner, pre-fab houses factory, big boxes (all Canada)
Management: Factories, sales, office, engineering, RH, IT, stores network, installation, construction field, service. Committees; Change, strategic actions, due diligent, sales, finance, procurement.
Executive Member; finance / operation / sales / procurement / acquisition

Plus, Value: Build the biggest PVC and steel doors paint shop in Canada and powder blast unit.
Integration and merge divisions and factories. Merge ERP / MRP / Sales / Operations.
Management IT teams; Web, order desk, new ERP...

Vice President, Operations & EngineeringSolaris Quebec, L'Ange-Gardien, Quebec, Canada

2002-2007

Business: Doors & Windows factory with several service center. / Quebec, Ontario, Maritime, New-England
 Clients: Builders, homeowner, house pre-fab factory, multi-family, B2B service center / Sales.
 Management: Operations, planning, procurement, production, logistic, service, Fleet,
 Budget, KPI, human resources.
 IT – ERP – order process, link with glass supplier
 Corporate sales account, USA and Quebec sales support
 Design & engineering, laboratory, PVA, Lean, QC, Process

Plus, Value: New plant (expansion) and new lean production lines, lay out, and PVC Paint shop.
 New ERP, after sales services system and the CTPAT certification.
 Write the manual of procedures for each department & manual certificate of CTPAT.

Director of Operations – CanadaPlastival, Laval, Quebec, Canada

2001-2002(closed)

Business: Extrusion, PVC, HDPE, foam / Railing, Windows, Pergola / Big boxes, retail.
 Management: Planning, production, distribution, extrusion, QA/QC, HR, IT, SMED / build new factory

General Manager - PlantPelican recreation (H2O), Laval, Quebec, Canada

1999-2001(closed)

Business: Roll Forming, extrusion, injection, assembly lines
 Management: Planning, production, engineering, procurement, QA/QC, distribution and HR.

Vice President, Management, operationsVerreault Navigation, Les Mechains, Quebec, Canada

1997-1999

Business: Dry dock, dredging/ Maintenance et Boat fabrication
 Management: Administration, human resources, estimation, architectural, procurement, ISO, CWB.
 P&L of dry dock contracts (estimation, performance, and negotiation).
 Plus, value: Re-engineering of top management – Inter-divisions. Dry dock expansion from 350 to 850 ft.

Regional Branch ManagerIrving Oil Ltd, Sillery, Quebec, Canada / Qc-Ont-New England

1990-1997

Business: C-stores & service stations, residential & industrial, branches (23), bulk plant & marine terminal (11).
 Management: Operations, distribution, human resources, marine & bulk terminal, P&L, Port master
 Plus, value: Re-engineering of process, IT, MRP, POS Gauge, Dispatch, invoicing, logbook, dye coloration.
 Create software of inventories control - Delivery by vessel.

Corporate roles: IT, Audit, lost prevention, fleet, distribution contract, Vessel dispatch, claims.
 Atlantic emergency response team.

Sales RepresentativeAgropur / Casavant, St-Jerome, QC.

1987-1990

Student – Hr agentAgropur / Purdel-Natrel / Quebec, QC.

1979-1985

Sales Representative & Asst store managerProvigo / Presto Cash & Carry, Quebec & Laval, QC.

1987 (contract)

FORMATIONS

University: Bachelor es art / Industrial Relations / Laval University 1985
 Addition / Accounting and IT

Executive: Jack Welch / HSM-Executive business management / Boston 2006
 Leader Program / Crescom International, Denver, 2001-2004
 Corporative management / Ed Finn, New- Jersey, 2001

Contract management: Fundamental of contract & change management, FMT/ Houston 1998

Sales: Strategic sales / Roger St-Hilaire 1997

Language: Mandarin (2014-15) / Spanish (2007) / English (2005-2006) 2005-2015

Lean Management Glass Built / Toyota, San Diego 2003

Petroleum: Alert – Emergency, spill, fire. 1990-93-95-97
 Maritime Institute – Petroleum firefighter 1995

MEMBERSHIPS

First Executive Vice President of Glass Canada CGA 2013-2014
 ACQ Membre, Quebec construction Association 2002-2015
 RBQ, Administrator Licence 2014 – Today
 CRIA, (human resources certification) (I cancelled it) 1985-2018